# Workforce Development Specialist

### **Job Description**

The duties of a Workforce Development Specialist are to design and conduct a program to train employees, improve performance, and evaluate partnership opportunities. Includes community engagement while working with public and nonprofit entities to assess workforce needs.

# Salary

Entry — \$49,150 Middle — \$59,695 Top — \$67,641

#### **Core Tasks**

- Discuss job training needs with employers, provide general assistance and referral services; conduct labor market research.
- Develop job training programs tailored to meet individual business and sector needs.
- Assist in gathering and tabulating program and participant data.

### **Workplace / Environment**

- Work hours
   Approx. 40 hours/week
   (At key milestones overtime work may be required to meet deadlines)
- Environment
   Typical office environment, networking events and meetings also typical
- Travel
   To regional networking events, panels, and career building workshops.

# **Education / Prerequisites**

**Education Level** 

Bachelor's in business, education, or related disciplines.

Licensing N/A

Experience working in community engagement and with marginalized communities.

**Pre-Job Preparation** 

### **Experience**

#### Soft Skills

- Communication
- Listening
- Problem-Solving Skills

#### **Technical Skills**

- Career Development Knowledge
- Proficiency in Microsoft 360
- Analytical Skills



# **Career Path: Benjamin Roldan**

About Me
Workforce Development Specialist at
CleanTech Alliance

Master's in Community and Regional Planning from University of Colorado, Denver

### **High School Life**

"I was not a good student academically, but I always found myself very social. I always talked to everybody, but I never thought that it could be a job. I never thought that could be a direction. So when I was in high school in Bogota, Colombia, you had to choose between Social Sciences and Mathematics. I wanted to go into a job that made money, so I chose engineering. So I went into those classes, but I was in the wrong place, I did not do well. I feel that it was an important decision that I made, but I didn't make it from the heart so I didn't continue with it."

# **Exploring Passions**

"I migrated to the United States right after high school and I started just working warehouse jobs, but I wanted to change careers. So at 26, I started in a community college, but I had no idea what I wanted to study. It was an exploration of myself, finding my passions. I ended up in a Master's Program for Urban Planning, I had a chance to talk to people, I was helping Latino communities in the process of urban planning. From there, I started diving into community engagement around food justice for marginalized communities. I loved it, I realized I like to work for companies that I support their values and mission. That's what I've been doing for the past 11 years now."

# **Changing Sectors**

"I have done work in **multiple sectors** now; for elected officials in city council, for school districts, resource centers, community based housing organizations, and now I am in clean technology. I found this company, this nonprofit down in Portland that was working around Clean Technologies. That nonprofit **invested in me**, they gave me a lot of great resources to expand my understanding in the field. Now, clean technology is my new pathway, I see it everywhere. **Everything is Clean Technology.**"

# **About My Job**

#### **Pros**

- "We work under a set communication structure, if you learn a set structure and know how it works, then it can make things easier."
- "I get to learn a lot about what is happening right now in the region around clean technologies, who are the key players, what they're doing, etc. It's really positive to see the direction the city and the state are going with these technologies."

#### Cons

 "At the same time working under an already established structure. I have to understand the structure, know how it works, but sometimes, it may not be the most efficient way to do things."

#### **Fieldwork**

 "There are events that we do, about every month or so. We bring different experts into a space. This is when I get to do a lot of learning, and I get to assess possible partnerships. People love to talk about what they do and what they're passionate about."

#### Office Work

 "I mainly work on a computer. It's the best tool that I have, for learning about organizations, sending emails, and setting up meetings with partners."

#### **Skills**

- "Communication. Developing your own tone is really important, because that shows that you're genuine."
- "Read as much as possible. Expand your vocabulary as much as possible, so you can express what you want to say in different ways, that can be really powerful."
- "Knowing technology is really important. Know how to present on a PowerPoint or other decks. Being a good storyteller is really helpful to express what you're trying to convey."

# **Education/Experience**

"In my specific work, since I'm working to support marginalized communities, there's a justice component to it. It's really important to learn how we got to now, there is a lot you can learn from history. Take those history classes, race and equity classes, even environmental classes, because you will have a more comprehensive understanding of the issues we are trying to solve now."

# The Future of Clean Technology

# "Our world needs passion."

"Clean technologies are **expanding at a rapid rate**, because we are in a place where if we don't solve our climate crisis, there's going to be catastrophes. **There has to be a transformation**, everything from how we transport ourselves, how we get our food, how we generate electricity, how we get our clothing, everything has to change. It all requires some sort of new technology, with that I think there is also going to be an expansion in the workforce. There's going to be a **tremendous need** for these kinds of jobs!"

"I think the moral of the story is **follow your heart**. Our world needs passion, needs people to be happy, to be curious, and to be able to put themselves out there."

# **About Sustainability Ambassadors**

We are here to *RAPIDLY ADVANCE A SUSTAINABLE FUTURE*. Empowering *YOUTH* to catalyze community sustainability, *TEACHERS* to integrate rigor with relevance for real-world impact, *COMMUNITY* to drive collective impact.

We support a year-round training program for over 60 highly motivated middle and high school youth, a Teacher Fellows Program, City-County CAP internships, and college-level interns, and work with hundreds of educators to design new models of problem-based, place-based learning around *a shared vision of educating for sustainability*.

# **Your Green Jobs Future**

**Ready** to explore your future in green jobs? Use <u>Map your Career</u> to map your trajectory! **Find** career opportunities near you now! Use <u>Career Connect - Washington's</u> tool to find programs to build your career skills.

**Interested** in a future in solar? Take a look at the <u>Solar Jobs Census</u> to track solar job growth nationwide.

**Explore RVC's opportunities** to work with organizations led by communities of color.

**Dive** into the <u>Center of Excellence for Clean Energy's</u> robust career tools in the sustainable energy sector.

**Grow** your professional sustainability skillset with the <u>Seattle Youth Good Program.</u>

**See** Seattle's <u>Clean Energy Resources Map</u> to examine what the city is planning for a greener energy future.

Check out the <u>U.S. Green Building Council</u> to explore the sector's current opportunities.:

# **Funder Acknowledgement**







